



ANDREW SCHNAARE

MOBILE APPLICATIONS AND
WEB DEVELOPER

PERSONAL PROFILE

Extremely motivated to constantly refine my Mobile App and Web Development skills. I have over 12 years of experience in the cellular sales industry which propelled me to be more inquisitive about how code is written, and how things function. I have always been intrigued by technology and how things work; whether technology or not. My curious and driven nature makes me an asset to any team looking to stay current in today's evolving technological world.

CONTACT

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262-689-0974

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andrewschnaare.com

SKILLS

- Superior customer service skills and consultative approach to business relationships
- Strong leader with emphasis on personal growth
 - Led in the workforce in management role and in the classroom as project manager for multiple classes
- Meticulous in compiling data and diligent in refining to improve quality
- Excellent communication and time management skills
- Advanced in setting long and short term goals and measuring success along the way
 - As seen through my implementation of consistent coachings with sales representatives
- Technologically savvy: adept in HTML5, CSS3, JavaScript, PHP, SQL, Microsoft Office, IOS, Android, Windows, Kronos, and Salesforce CRM software
- Utilize content management systems such as WordPress, Joomla, Drupal and Magento
- Experienced in Search Engine Optimization

EDUCATION

- Associate of Applied Sciences:
Mobile Applications Developer
Web Developer and Design Specialist
- Certificate in:
Web Site Coordination
Information Security
Moraine Park Technical College August 2017-Current
West Bend, WI
 - GPA 4.0
 - Dean's List: Fall 2017, Spring 2018, Fall 2018
 - Qualified for Phi Theta Kappa Honor Society
- Milwaukee Area Technical College 2010-2011
Mequon, WI
 - GPA 3.6
- University of Wisconsin, Washington County 2008-2009
West Bend, WI
- Kewaskum High School 2004-2008
Kewaskum, WI

EXPERIENCE

- Solutions Manager February 2014-June 2017
Verizon Wireless, Grafton and Fond du Lac, Wisconsin
 - Managed location metrics, sales floor, scheduling, and maintained marketing information
 - Coached representatives to high standard and drove expectations for clear and concise customer communication
 - Initiated one on one meetings with representatives, store manager, and upper management
 - Utilized interpersonal communication skills and made at least 5 proactive phone calls to customers each day to grow sales
 - Earned sales incentives through planning and execution of strategy to meet and exceed monthly sales quota
 - Consistently took initiative in implementing operations and procedures

- Sales Representative August 2012-February 2014
Verizon Wireless, Grafton and West Bend, Wisconsin
 - Covered sales, customer service, warranty work, and marketing campaign information
 - Nominated for walk in my shoes, a program used to develop sales representatives for management positions within the organization
 - Consistently maintained high revenue per device while meeting and exceeding sales quota monthly and won multiple sales contests
 - Volunteered expertise to train new employees at surrounding locations
 - Led workshops to aid customers in understanding new devices and technology

- Sales Representative September 2007-August 2012
Camera Case (US Cellular), West Bend, WI
 - Sales representative for cellular phones, satellite, cameras and accessories
 - Responsible for maintaining sales growth, warranty support and troubleshooting
 - Completed internal training programs on customer satisfaction and phone technologies
 - As a Senior Representative, I participated in new employee training, inventory management, supported the bill payment system as well as managed the cash drawer
 - Stepped into role of assistant manager through demonstration of skills and leadership
 - Maintained being in top 10 sales for multiple months within company
 - Received Secret Shopper awards for providing exceptional customer service
 - Sales representative at State Fair (Invitation only based on annual sales)

HOBBIES AND INTERESTS

I am an avid outdoorsman who enjoys hiking, cycling, and running. In my spare time, I like to channel my creativity through cooking and look forward to attending air shows every summer.

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